

Current run (last updated Oct 11, 2023 2:30pm)

100%

Average engagement



Rank your ability to earn Unsolicited Referrals. (1-10)

Current run (last updated Oct 11, 2023 2:31pm)

1

Activities

41

Participants

44

Average responses



Average engagement



Response options

10
9
8
7
6
5
4
3
2
1

Count Percentage

4 9%
3 7%
2 5%
12 27%
11 25%
7 16%
4 9%
0 0%
1 2%
0 0%



Engagement

44

Responses

What is your Biggest Sales Challenge?

Current run (last updated Oct 11, 2023 2:29pm)

1

Activities

36

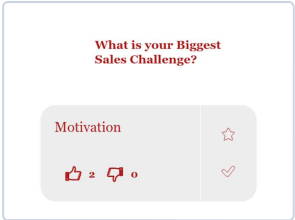
Participants

39

Average responses



Average engagement



Responses	Upvotes	Downvotes
Motivation	2	0
Skills	2	0
Time	2	0
Smelly	1	0
Fear	1	0
Repetition	1	0
Confidence	1	0
Competition	1	0
Myself.	1	0
Failure	1	0
Rejection	1	0
Competition	1	0
5	0	0
Slick	0	0
Time management	0	0
It's always IT's fault	0	0
Failure	0	0
Rejection	0	0
Probably systems in place and fear of rejection	0	0
Perception	0	0
Time	0	0
Finding the appropriate contact/decision maker within an organization	0	0
Fear	0	0
Lack of confidence	0	0



Responses	Upvotes	Downvotes
Customer needs	0	0
Charisma	0	0
Perception	0	0
Confidence	0	0
Bashful shy personality	0	0
System	0	0
Fear	0	0
Competition	0	0
Not knowing the product well enough	0	0
Rejection and failure	0	0
Time	0	0
Self perception	0	0
Economy	0	0
Time	0	0
Time	0	0